## Plantation WithoutBurning: The Application of Business ConceptandCommontotheOil PalmPlantation in West Kalimantan

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#### ABSTRACT

Its difficult to arguethat the Province of West Kalimantan (WK) is one of theareasthatexistin producingsmokein the event ofdrough. Combustionis notonlydoneon the farm, butalsoinresidential areas. Environmentalclean-upactivities done by the peoplein thedry season, is always followedbycombustionactivities, rangingfromhousehold waste burn tograssorbush burr. Thus simultanously, make smoke become a problemnotonlyfor the peopleof West Kalimantan, butalsofor people inneighboringcountries. Butthen, the plantation and forestry sectoris consideredas the main culpritofithe onset ofthe smokeandbeprolongedparadox.

Notonly WK whobecameindustrialsmokeintheSoutheastAsian region. There are stillas many as 13provinceswereequallystrongexistencewithWKrin producingsmoke. There are NAD, North Sumatra, West Sumatra, Riau, Riau Islands, Bangka Belitunc, Jambi, South Sumatra, Bengkulu, Lampunc, South Kalimantar. East KalimantanandCentral Kalimantan.

Existencesmog, was not onlydue to the absence of local regulations on the prohibition of burning, but also not touching the interests of farmers in developing palm oil that owned by the people. When the government is sued prohibit burnpolic, the industrial estates will obey that regulation, but not for the people. When the local regulation is not accommodating the interests of farmers, the burning activity is become a smartchoice to reduce the production costs and this phenomenon will be occurs along time and never be ending.

In the local level, it turns out there are people who do not apply the fires in the irplantation activities. There is a custom concept successfully applied on an ongoing basis into the plantation business by a local group in West Kalimantar. Apparently, it could be put as the good practices of local communities, can be developed to initiate Indonesia without smogin the next drought.

Keywords: (1) The paradoxhaze, (2) landburnbanregulations, (3) accommodation of interestsof farmers, and (4) initiation of countermeasures fogmodels

#### INTRODUCTION

When palm oil (sawit) was first introduced to the people of West Kalimantanand at beginning from Ngabang and Parindu about 1980s by PTPNXIII, many responses from the publicappeared at that time. The issuethendeveloped in the community is sawit will not gave the welfare to society because of how much money the result from the garden, will be spent for replanting programs that require large expenses. On the other hand, in order to clear landfornew gardens or for replanting, society is not allowed to burn and it will need so many cost With these two issues, then the public becomes confused. This confusion last edup to more than 15 years.

However, nowit seemsnot the caseanymore. After farmer get many lesson plantingorcultivation of

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agriculturalandplantationtechniquessimilar tothe modelthathas beenappliedbyPTPNXIIIin fosteringlocalcommunity. Implementation ofthisburnbanis nota problemfor companiesthat already havecapitalandworking facilities. However, a problem forsmallfarmerswithlimitedcapitalandlaborwithout providingadequatefacilities. Therefore, it takesmore intensivetrainingto farmersin order toburn thehabitwas notdone on land. BesidesPTPNXIII isRufinusSumahArif, who foundedthe Obenk's PangodiInstitution in Dusun Perontas, Sanggauwhichtriestogivea lessonto the peoplehow to dobusinesswithdo notneed to burn on his plantationland. This papertriestotell about Mr. Arifexperience in managing landwithoutfuel on the area of 14 Haof rubber plantations and On oil palm plantationscovering40 Ha and enclave of5hectaresof indigenousforestasitsconcession area.

### Blending Sawit, Rubberand Tembawang Without Burning

Societyhas beenobservingandresearching, thenapply themodels that they have seenfrom thenucleus (in this context role by PTPN XIII). Over15 years of partnering with PTPN XIII, Mr. Arifsee and observe the models estate that developed by state companies. From his observation, Pak Arief do alone everything that he knows. We say, the knowledges of Mr Arif get from wacthing was called as a transfer of spriritand transfer of worksystem; from subsistence pattern farming, hunting and farming to meet their ownneeds) to the pattern of modern estates business and commodities), practiced a model transfer of Osborne and Gaebler (1992) in managing public institutions. Mr. Ariftried tomanage the rubber and oil palm plantations not on one area, but he plant the sawit and rubber in the diffrent or separate area. With this model, he remain friendly to nature. 'The fire should only be used for cooking in the kitchen and not to burnthe land', so says Mr. Arifwhobelieve that working on land that is free from burning activity.

Working modelpracticedbyMr.Arifis aworking that has beendonebyPTPNXIII, the agent whose act as a mentor. When looking atthe fire, withall workers of Mr.Ariftotaling14 peopleare tryingto extinguish. Mr.Arifhas successfullytransferredthispassionto the14workers, soone of theworkersloudlytold the authorthatThe fire in theplantationisour enemyandwhenwesaw it, webecomerestlessat workandimmediatelyactand ensurethat thefirewasextinguished". Thus, notonlyMr.Arifwhobecame water boom (Bomba), butalso14workers whose work with him.

Mr. Arifretaining mostofitslandareaasthelefttembawang(inclave) sustainable Thisinclaveregionin such а wayto givea a'free placeforforestbiodiversityandmake the regionas entertainment" notonlytoanimalsandplants. peoplewhoworkinthegardenbutalsofor the Mr.Arifclaimed toaccommodatethisconceptofPTPNXIII, while PTPNXIII said, adopting and learning from the local community. I wonderwhich sideis right, but bothindicatethataconcept ofgoodgovernanceor so-calledgood governanceis notbornonlyfromoneside, and wheneach goodpracticeorgood

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practice (Cheema and Rondinelli, 2007). Combined and refinement of good practice will result the best practices that can be applied and modified in such a way to fit fit areas of public life (Chhotray and Stoker, 2009).

Whenaproblem appeal, it must be solved. From this logic, it will appear the way as a solutionwhichlaterbecameamodel insettlement ofacaseforeliminating theproblemorthe sameoralmost the samein the futureso as not tointerfere withthe performance of institutions (Robinson, 2001). When the problem will be solved, it will be partythatfelt Butitwillbe abitterpillmedicine(panacea) bad which can cause immune future. With this panacea, the same case will be denied whenthe previous case because it has given rise to a new problemore xacerbate attempttoresolvethe thesituationso thatthe partieswill thegoodpracticedevelopedcontinuously, it will resulted replicatation to be applyied in the other place and put as the new model. The new model was developed from the practicethataready existandare usefultoimprove thequality of workorproductivity. We call that practice as thebest practice(Osborne, 2010. Both logic ofthisthinkingcan be illustrated in the Figure 1.

So, practiceasconductedbyPTPNXIIIandMr.Arifisagoodpracticethat departsfromthe negative side(fuel habitproblemsof land) whichlaterchange to a way thatgoodpractice, whichinthiscontextisthe management ofthe gardenwithoutfuel Apparently, the resultis a win-win solution (see The WorldBank, 2010 forfurther discussion), thatthe resultis a qualitygardenwithout burningMr.Arifisalso excellent

## ManagingGardenWithout Burning

Mr. Arif has hold many certificate of land. But, not all certificates that he lod are owned by himselve. Mostcertificates that he owned bring to bank as a collateralto theBank forobtainworking capitalfinancing. Mr.Arif, as the fact, hasan area of59ha. However, de jure, heonlyhasan area of8hectares. Notall thelandwhich he hold ison behalf ofhimself, butalsothereisthe name ofhis wife andtwo children. The restislandon behalf of others. These lands were acquired by means of many people bought that has yet to be certified conversion of his property. Landpurchase disthe gardenthat are not well maintaining by the original owner. Figure 2shows the condition of the land before it was transformed into a normal garden, while Figure 3 shows the oldpalm garden after rejuven a ted with no fuel.

In an area of59hectares, Mr Arifseparatingsawitandrubber and also let the tembawang foreststill exist On an area of14 Ha rubber and40Ha sawitand5Hatembawang, Mr.Arifthathehad alsograduated fromS3(elementary, middle and high school) combinescreativeheartsandmindswith theactionsfrom the perspective of the villager". Withthiscreation, Mr. Arif can get incomeamount Rp50millionpermonth, equivalent to the salaryof mycolleagues, DosishaUniversity lecturerwho holds aDoctorateinKyoto, Japan, Many peoplehavecome toMr.ArifPlantation Complext. Likes Director General of Agriculture, Head of LPP Yogyakarta, evenresearchersfrom abroadsuch as Japan, AustraliaandEurope.Not to

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forget, students of Faculty. Agriculture UNTANalso, learn practical knowledge in cottage of Obenk's Pangodi Institution.

With thesynergyof commodities and tembawang, Mr. Arifhas been escape from the economic risis. When oil prices plummeted in 2008 and 2012 ago, Mr. Arif still "exist" because he still has the rubber plantation area of 14 hawhich can be amoney machine for himself and 14 of its work force, not less than Rp20 million permonth. Afternoon with her loved ones, can enjoy coffee and teawarm, grilled fish, boiled potatoes on the "gazebo tembawang". From this gazebo, Mt. Arif and his worker can see the bird playing and singing along the time.

### Mr.Arif: Rejecting Paradox Expensive Replanting of Oil Palm.

Mr.Arifhasan area of 17HA of oilto replace the old with the cost of land clearing (LC) only Rp2 million perhectare (includes the cost of purchase pesticides round op pay the salary of his worker). With this financing, Mr. Arifsimultaneously confront the paradox of burning and replanting expensive to be without fuel and low cost. Knowledge of cheap replanting without fuel as he said be obtained or learned from PTPNXIII who has done it in the unit Ngabang and Parindu. Success for Mr. Arifand Successals of or PTPNXIII!

Mr. Arif not work alone. HethenreunitedwithMr.Eko, an officerExtensionHorticulture(PPL) ofDinas Perkebunan Kabupaten Sanggau-Mr.Ekowho have the experience, becausemore than30yearshas devotedall ofhis knowledge and experienceto the communityinWest KalimantanAccording toMr.Eko, niceto seea community garden, it's beenliketo have itandso doesthe communitylookhappybecausegotmoneyfrom thegarden, hehad come tofeelthathappiness

From the description of Mr. Eko, stemrotof oilpalmonly interferewhen the stem is small because it has not collapsed difficult pests to eradicate. After the collapse of oldpalm trees and rotten, he will be come humus, while the pest can be neutralized easily. Thus, there will be no effect on the development of future oil and even the rotten trunks can serve a shumus to the soil. Mr. Eko extraordinary, self less work for the profession that has been chosen! Mr. Ariforiginal "village people" is agreat man because it has been useful for his friend as a farmer sand to inspire all around!

Whileother farmers, the landstillburningwhen going to opentheiroil palm plantationsasfollowing figure. But theend resultbetweenMr.Arifwithother farmerswhoburnthe landwhen openingthe gardenis the same. Figure 4showsthetwodifferent processes, but the resultis the same, namelyoil palm plantationsthatgrow normallyhighlydependenton the quality ofsubsequentcare.

### **CLOSING STATEMENT**

From the pictureandthe previous discussion, inthis final section, the authorwould like toreiteratethat it takesa more vigorousdisseminationto farmersfornot clearing landby burning involving all stakeholders, from practitionerstoacademics-Socializationiscertainlynotenoughwhennotfollowed acommunicationconnectorwhensocializing-Therefore. thesocializationquestionshould followedby assistance theprogramof tofarmerswhodo notburnthe land, asthe helpof such fertilizer, pesticideandhelpothersso that theburnbanprogramiseffectively done

effectiveness ofthisbanisdue theinterests of farmersintheprogramincludingfinancial support, technicalassistancetraining, seeds, legumesandhelpothers whilefinancingsoughtfroma variety rangingfromCorporateSocialResponsibility (CSR) from a variety ofcompaniesthathas beenconcernedwithnosmogtoFundDisaster PreventionofBNPB (Badan Nasional Penanggulangan bencana/National Disaster Management Agency)andBPBD (Badan Penanggulangan bencana Daerah/Regional Disaster Management Agency)andhelpthe world thecountries thatare members ofthe Kyotoprotocol's (See LundqvistandBiel, 2007)whichalsoallowsfor thesoughtforplantation developmenton land that isclassified ascriticaland freefuel.

Withfundingvarious parties the authors believethatthe development ofplantationsinWest Kalimantanwill befreeoffuelas alreadycommencedbyMr.Arifinthisconcessionarea Withthese efforts, the ban onburninginplantationsnolongerprohibitedbecauseeach sidehas been equallyconcerned Withthis model, WKwillno longer beexpected tosmoke even thoughoilexportshasgrownandgrown to becomeNo.4inIndonesia, namelyan area of 967 290Ha, andstand in line withRiau Province(2,126,038 Ha), North Sumatra(1240.934 Ha) andCentral Kalimantan(1,026,820 Ha).

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Figure 1-Research ModelsGood PracticePolicyChildbirthsustainably





Figure 2 OldPalmNotmaintained by First Owner (2a) and thenwas boughtbyMr.Arifto manage and transformed be anormalgardenwithoutfuel (2b) PhotobyHardilinaandErdi, 2014



Figure 3
Replanting Without Burning by Mr.Arif that he adopted from concepts of Indigenous people and PTPN XIII
PhotobyHardilinaand Sri Haryaningsih, 2014





Figure 4a
Thegarden planted, LC process with burning by the people
Photo bybyHardilinaand Sri haryaningsih, 2014.





Figure 4b
Thegarden of PTPN dan Mr. Arif, LC process withaut burning

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Oil Palm planted without Burning by PT. Gudang Garam in West Kalimantan Photo bybyHardilinaand Sri haryaningsih, 2014.